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LENDING AND INVESTMENT BANKING FOR SMALL & MIDDLE MARKET COMPANIES

Jeffrey Sweeney Speaks at Solano County Manufacturing Summit

SAN FRANCISCO, May 5, 2009—Jeffrey Sweeney, Managing Director at US Capital Partners, Inc., was a panel speaker at a discussion on “Access to Capital for Manufacturers” at the Solano County Manufacturing Summit, held today in Fairfield, California.

The panel of finance experts addressed questions such as, “What is asset-based lending, or ABL, and how can you use it to obtain working capital? How can manufacturers get below-market financing to acquire facilities and equipment?”

Mr. Sweeney explained how many businesses are unaware of ABL and how they can use it to obtain access to capital in this economy. Today, companies can secure working capital with assets such as accounts receivable, inventory, purchase orders, premises, machinery and equipment, and even their company brand. Asset-based loans are priced competitively with cash-flow loans, come with few financial covenants, and can also be used to finance growth or acquisitions.

Other speakers at the Summit included Sam Balisy, Esq. (Partner at Kutak Rock, LLP), Paul Duren (Vice President at Comerica Bank), Charles Corbett, Ph.D. (Professor of Operations & Environmental Management at UCLA Anderson School of Management), Bill Browne (Engagement Manager at The Corporation for Manufacturing Excellence), and Bob O’Connor (Senior Manager at Moss Adams, LLP).

If you would like to learn more about ABL or would like to invite Jeffrey Sweeney to speak at your event, please contact US Capital on (415) 882-7160. US Capital is a private investment bank, direct lender, co-lender, and lead financial arranger specializing in asset-based debt for small- to middle-market companies. US Capital has been providing prompt, innovative, and reliable financing solutions across the United States and abroad for more than a decade.

To learn about upcoming events like the Solano County Manufacturing Summit, you can subscribe to ViewPoint, Manex’s e-newsletter, at <http://www.manexconsulting.com/e-newsletter.html>.